

Stage 5 Lesson 4: STEM Den Script



1. INTRODUCTION

“Hello Dragons, my name is _____, I’m _____, I’m _____, I’m _____ and we are _____ and _____ years old. The name of our company is _____. We’re here to ask you to invest in our pizza business.”

2. 15-20 Second Throw

- Say something persuasive about your pizza. *Peters Pizzeria makes the best in the business!*
- Ask a question... *Are you looking for a new, healthy alternative to the standard school pizza? Look no further.*

Stage 5 Lesson 4: STEM Den Script



3. Two-Minute PITCH

Tell a story about your business:

About the pizza:

How we make money:

Stage 5 Lesson 4:

STEM Den Script



4. The Ask

Dragons, help us_____.

Do we have a deal?

5. The Dragons will ask you questions. It's your job to be prepared.

Sample Dragon questions:

- Do you think your pizza is too expensive?
 - What was the most expensive ingredient in your recipe?
 - How did you calculate the cost of your pizza?
 - How did you make your pizza?
 - Do you know your competition? What sets you apart from other pizza?
 - What were some challenges your team faced?
 - What were the key competencies you used on your team? Collaboration, Communication, Critical Thinking, Creativity, Citizenship, Character? Why?
-